2006-2007 Potential Maize Contract -- KASUNGU

Rainfall is measured at Kasungu Airport weather station. Rainfall amounts may differ from those received at individual fields.

Maximum Payout: 3744.68

<table>
<thead>
<tr>
<th>Phase</th>
<th>Upper Trigger</th>
<th>Lower Trigger</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phase 1</td>
<td>50 mm</td>
<td>30 mm</td>
</tr>
<tr>
<td>Phase 2</td>
<td>80 mm</td>
<td>30 mm</td>
</tr>
<tr>
<td>Phase 3</td>
<td>30 mm</td>
<td>20 mm</td>
</tr>
</tbody>
</table>

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To use this sheet:

1. For Phase 1, read the amount of rainfall received and find where it hits the line.
2. Using a piece of paper, measure the distance from the left side of the graph to the line.
3. Mark that distance against the small graph at the top, starting at the left side.
4. Repeat for the other phases, but in Step 3, start at the previous mark.
5. Note that rainfall is measured in 10-day periods, and capped at 60 mm per period.

Most years, farmers will not receive a payout. Farmers will not receive more than the maximum payout.

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Germination phase: Insurance payout by rainfall amount (Dekads 1-5)

Tasseling phase: Insurance payout by rainfall amount (Dekads 6-8)

Maturation phase: Insurance payout by rainfall amount (Dekads 9-12)